

2-year Program		Harper College Registered Apprenticeship Program Curriculum Map AAS Degree: Business Administration / General Insurance				Aug 2018 – Aug 2020	
Fall 2018 = 9 credits		Spring 2019 = 12 credits		Summer 2019 = 9 credits			
INS 110 Insurance Fundamentals	3 cr.	CIS 101 Intro Computer Info Systems	3 cr.	ACC 211 Business Law		3 cr.	
PHI 150 Business Ethics (Gen Ed)	3 cr.	MGT 111 Intro to Business Org.	3 cr.	MGT 270 Principles of Management		3 cr.	
ENG 101 English (Gen Ed)	3 cr.	SPE 101 Speech (Gen Ed)	3 cr.	MGT 150 Business Math (Gen Ed)		3 cr.	
		INS 120 Property & Liability Insurance	3 cr.				
Start: Aug 2018	End 12 wks: Nov 2018	Start: Jan 2019	End 12 wks: Apr 2019	Start: May 2019		End 12 wks: Aug 2019	
Fall 2019 = 10 credits		Spring 2020 = 12 credits		Summer 2020 = 9 credits			
ACC 101 Intro to Fin. Accounting	4 cr.	ECO 211 Microeconomics	3 cr.	MGT 218 Intro to Finance		3 cr.	
INS 220 Personal Insurance	3 cr.	PSY 245 Industrial/Org. Psych (Gen Ed)	3 cr.	MGT 165 Global Business		3 cr.	
PSY 101 Intro to Psychology (Gen Ed)	3 cr.	INS 240 Commercial Insurance	3 cr.	ECO 212 Macroeconomics		3 cr.	
		MKT 245 Principles of Marketing	3 cr.				
Start: Aug 2019	End 12 wks: Nov 2019	Start: Jan 2020	End 12 wks: Apr 2020	Start: May 2020		End 12 wks: Aug 2020	

4/3/2018

Total Credits earned: 61

This is a SAMPLE only – Courses subject to change